



FIG. 2

	COORDINATOR	BUYER	SUPPLIER
INITIAL CONTACT 102	CONTACT BUYER	PROVIDE DATA	
RFQ 104	COLLECT AND ADMINISTER RFQ DATA	PROVIDE RFQ DATA	
	PUBLISH AND ADMINISTER RFQ		ACCESS RFQ
	MANAGE RFQ RESPONSE		RESPOND TO RFQ
AUCTION ADMINISTRATION 106		REQUEST AUCTION	
	COORDINATE AND ADMINISTER AUCTION SETUP		
	ASSIST AND ADMINISTER USER AUCTION PREP		PREPARE FOR AUCTION
CONDUCT AUCTION 108	ASSIST AND ADMINISTER AUCTION	OBSERVE	BID
ADMINISTER AUCTION RESULTS 110	ANALYZE AND ADMINISTER AUCTION RESULTS	VIEW AUCTION RESULTS	VIEW AUCTION RESULTS
CONTRACT ADMINISTRATION 112		SETTLE- MENT	SETTLEMENT



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FIG. 3

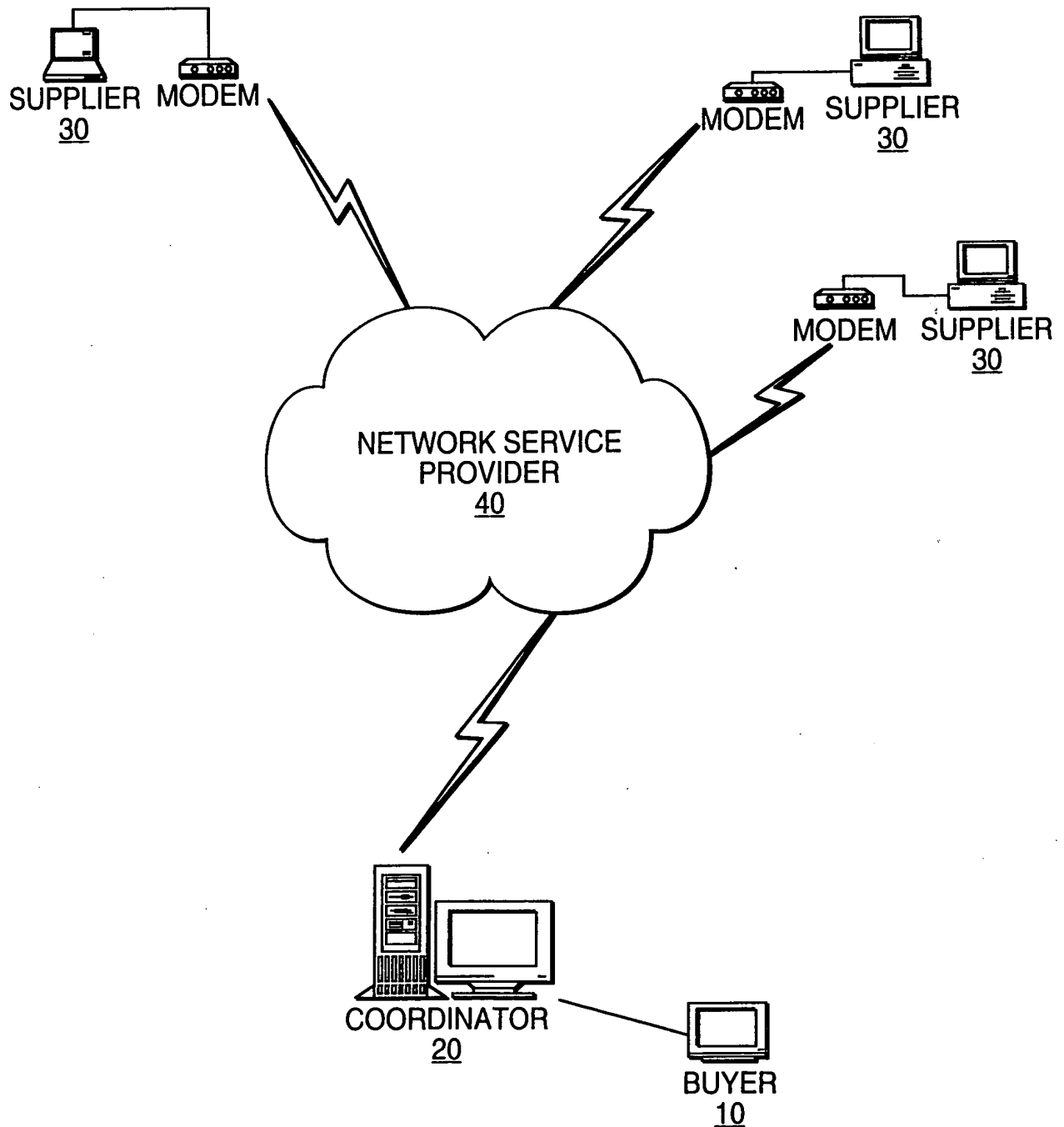
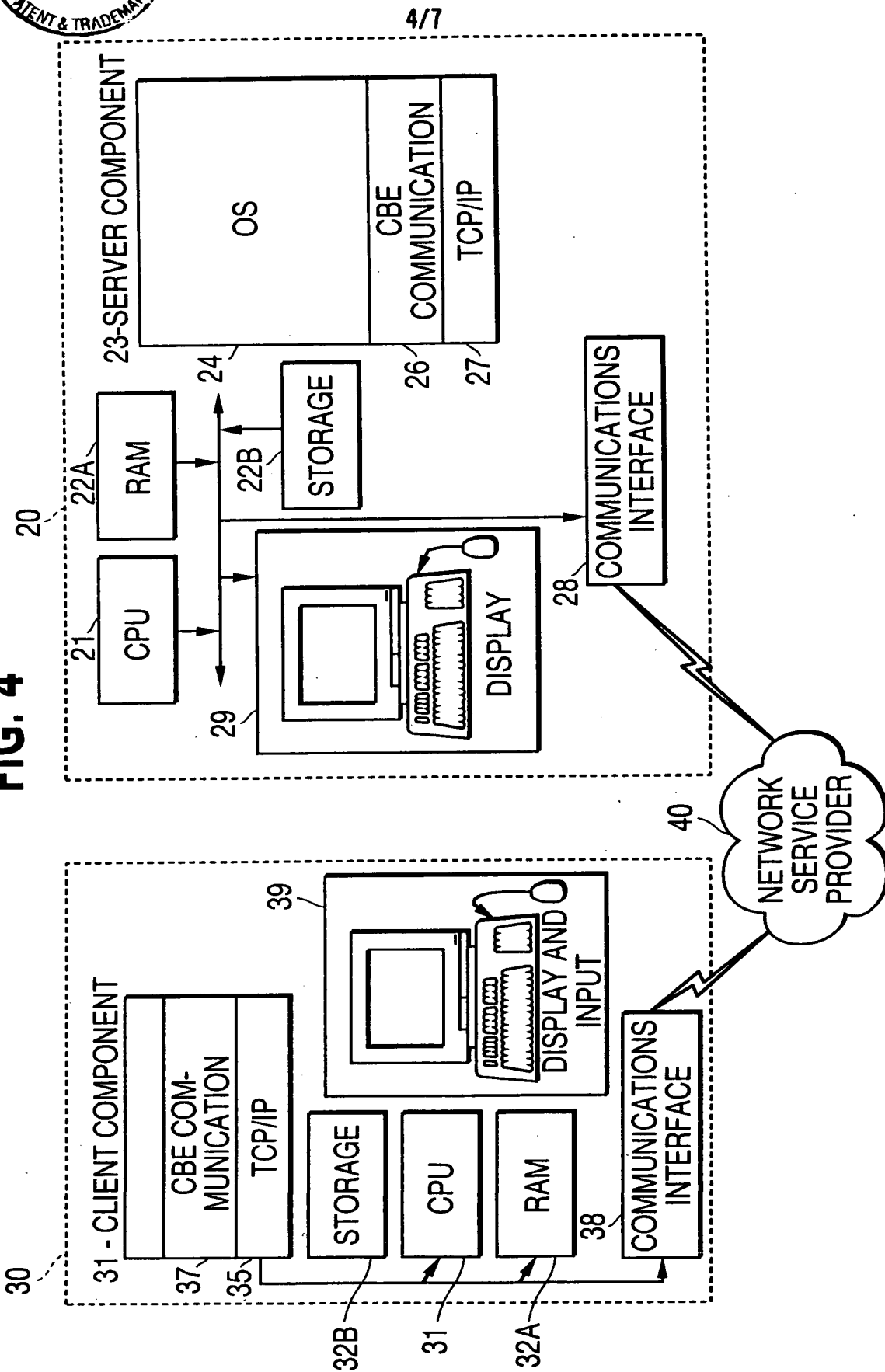


FIG. 4



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FIG. 5

LI#	PART NUM	QUANTITY /YR	BID/ UNIT	# OF YRS	PRICE DISCOUNT BY YEAR OF CONTRACT		
					2	3	4
1	T1001	50,000	\$10	4	5%	4%	3%
2	T1002	100,000	\$3	4	5%	3%	--
3	T1003	250,000	\$1	4	9%	--	--
4	T1004	7,500	\$600	4	4%	2%	--
5	T1005	80,000	\$8	4	--	--	--

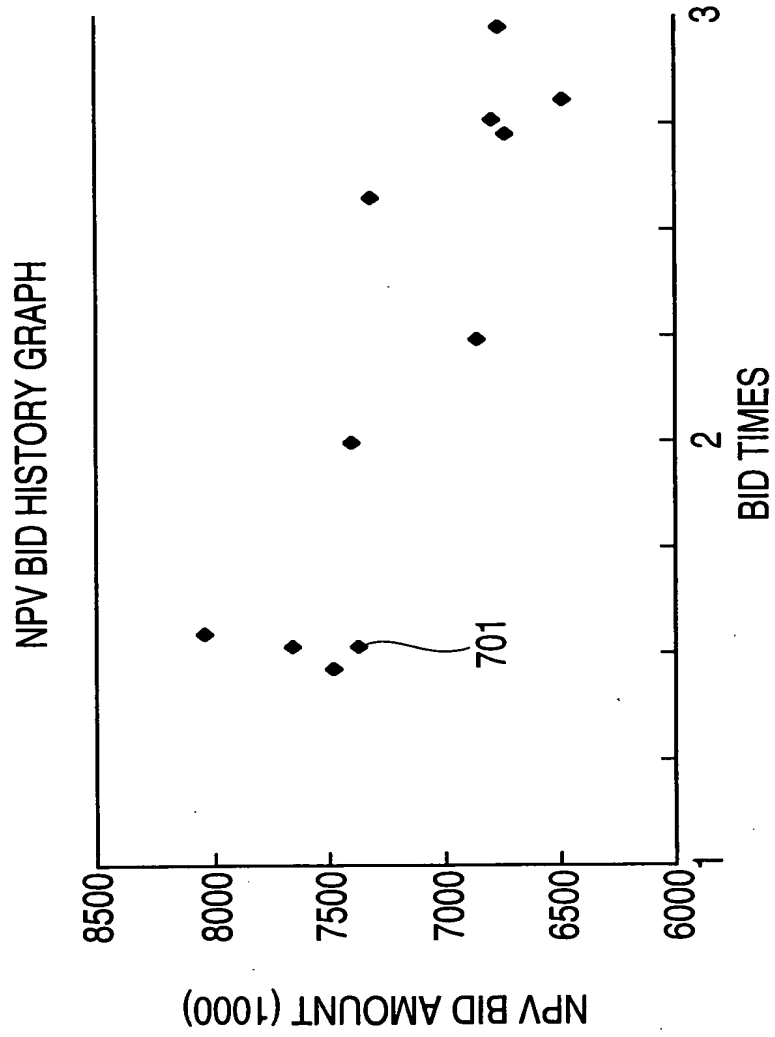
FIG. 6

LI#	PART NUM	QUANTITY /YR	BID/ UNIT	YEAR OF CONTRACT				NPV BID
				1	2	3	4	
1	T1001	50,000	\$10	\$500,000	\$475,000	\$456,000	\$442,320	\$1,681,889
2	T1002	100,000	\$3	\$300,000	\$285,000	\$276,450	\$276,450	\$1,020,355
3	T1003	250,000	\$1	\$250,000	\$227,500	\$227,500	\$227,500	\$836,290
4	T1004	750	\$600	\$450,000	\$432,000	\$423,360	\$423,360	\$1,549,040
5	T1005	80,000	\$8	\$640,000	\$640,000	\$640,000	\$640,000	\$2,289,342
				TOTAL NPV BID				\$7,376,916



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FIG. 7





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FIG. 8

BIDDER	BID TIME	NPV BID
ABC CORP.	1:33	\$8,041,000
XYZ INC.	1:31	\$7,657,630
SUPPLIER INC.	1:36	\$7,481,000
ABC CORP.	2:00	\$7,400,000
SUPP CITY CORP.	1:31	\$7,376,916
ABC CORP.	2:35	\$7,327,000
XYZ INC.	2:15	\$6,864,000
SUPP CITY CORP.	2:46	\$6,800,000
SUPPLIERS INC.	2:59	\$6,777,000
XYZ INC.	2:44	\$6,747,000
SUPP CITY CORP.	2:49	\$6,500,000